

# **Questions & Answers**

## **Bid #1649 – Lawn Care & Landscaping – Dothan Campus**

**1. For the billing, will the total contract price be divided over the course of 12 months, or will we bill according to the work that is actually completed each month?**

Answer: Yes, payments for the base period and subsequent option periods will be equally spread out over 12 months after submission of an invoice each month. Typically, vendors/contractors will invoice us during the last week of the current month with Net 30 terms. This is set up in a way that keeps payment processing simple for us and also ensures that even in your slower service months, you will receive a steady payment.

**2. Follow up question about the pine straw removal - we confirmed with Chad in the meeting that all old pine straw should be removed each time we come to lay fresh pine straw. I would like to advise against this for two main reasons. It will greatly increase the price just to cover the labor for removal. Also, when the old pine straw is left under the fresh, it develops a stronger weed barrier. If you all are certain you want the old removed, we will absolutely do that for you, I just want to be certain before I include the removal price.**

Answer: Pine straw removal before each fresh replenishment is something the President is specifically requesting. We are aware this may increase the price.

**3. Concerning our conversation regarding fertilization and insect control services, do you want me to include any services in the bid outside of the ornamental beds? Note schedule of services "Turf and Bed Fertilization" 2 times; "Turf and Bed Chemical Weed Control" 8 times and "Insect Control" 3 times.**

Answer: For this contract, the main focus for fertilization and insect control will be the ornamental plant beds. We have a separate contract for pest control which encompasses the buildings and ant beds on the turf.

**4. Bid Packet 6 b. Concerning additional pine straw services, will these be billed as additional Not in Contract invoices?**

Answer: Yes, in a situation where an additional pine straw replenishment is needed, we will let you all know of the need ahead of time. That should be billed separately based on the price you all list in Section D.1.f.

**5. In the event of impending weather/complications, would it be acceptable to perform the cuts in Zone 1 on another day of the week? We like to work ahead if we see bad weather forecasted. For example, if Friday has a poor forecast, we would come and do as much as possible on Thursday instead.**

Answer: Yes, in the event of bad weather or other unforeseen circumstances, you all may adjust the schedule accordingly. In those situations, we would want you to communicate/discuss your adjustment with us beforehand. We would prefer for Zone 1 to be rescheduled to a Saturday or Sunday if feasible, but another day of the week could be considered in those instances. Zone 2 can be done any day of the week.

**6. I would like clarification concerning the boundary near the railroad tracks. Do we work up to the tracks or do we cross them and cut all the way to the road?**

Answer: Grass cutting should be completed all the way to Napier Field Road (past the railroad tracks). The county only cuts the right-of-way once or twice per year, so the President wants it to be cut with everything else to maintain a tidy appearance.